



**Honeywell**



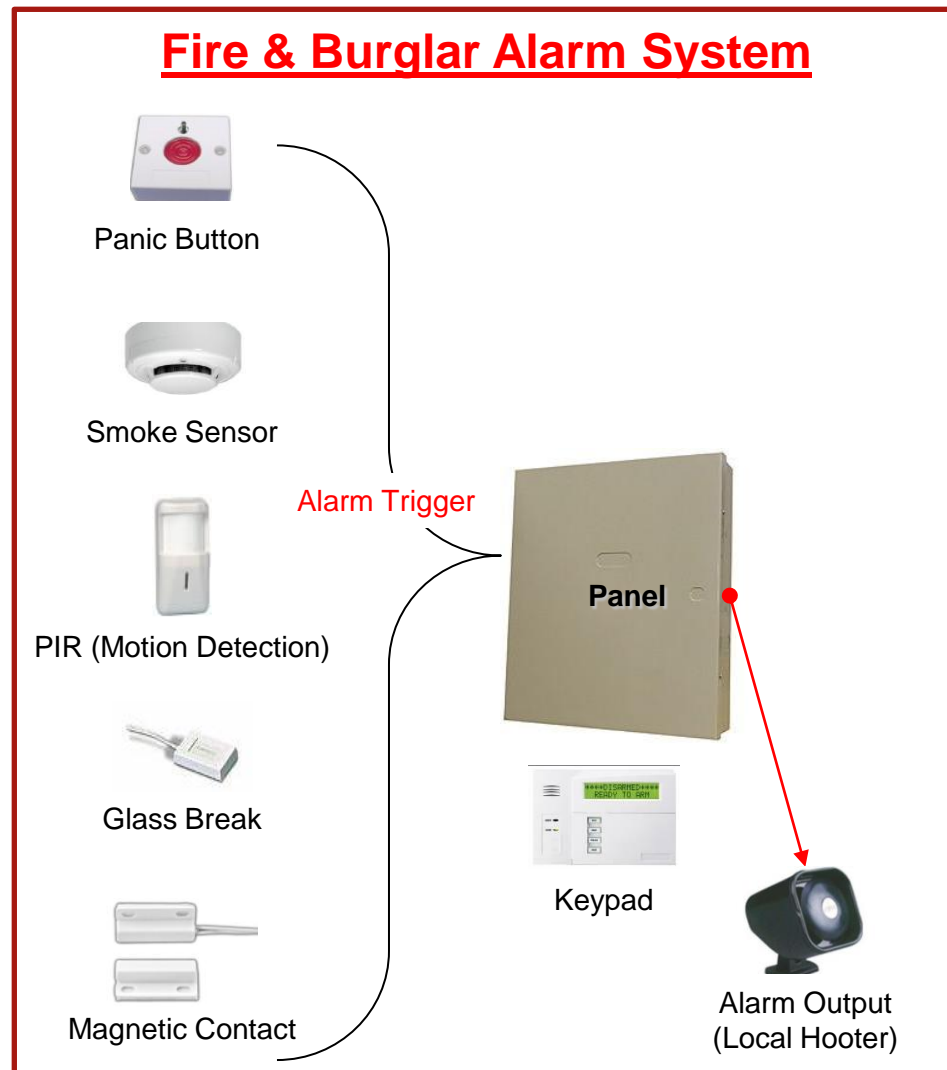
12 July 2016  
Jasmeet Bhatia  
India Marketing Head

## **INTELLIGENT SURVEILLANCE AND INCIDENT RESPONSE SOLUTIONS FOR BANKS**

# Security Challenges for Banks

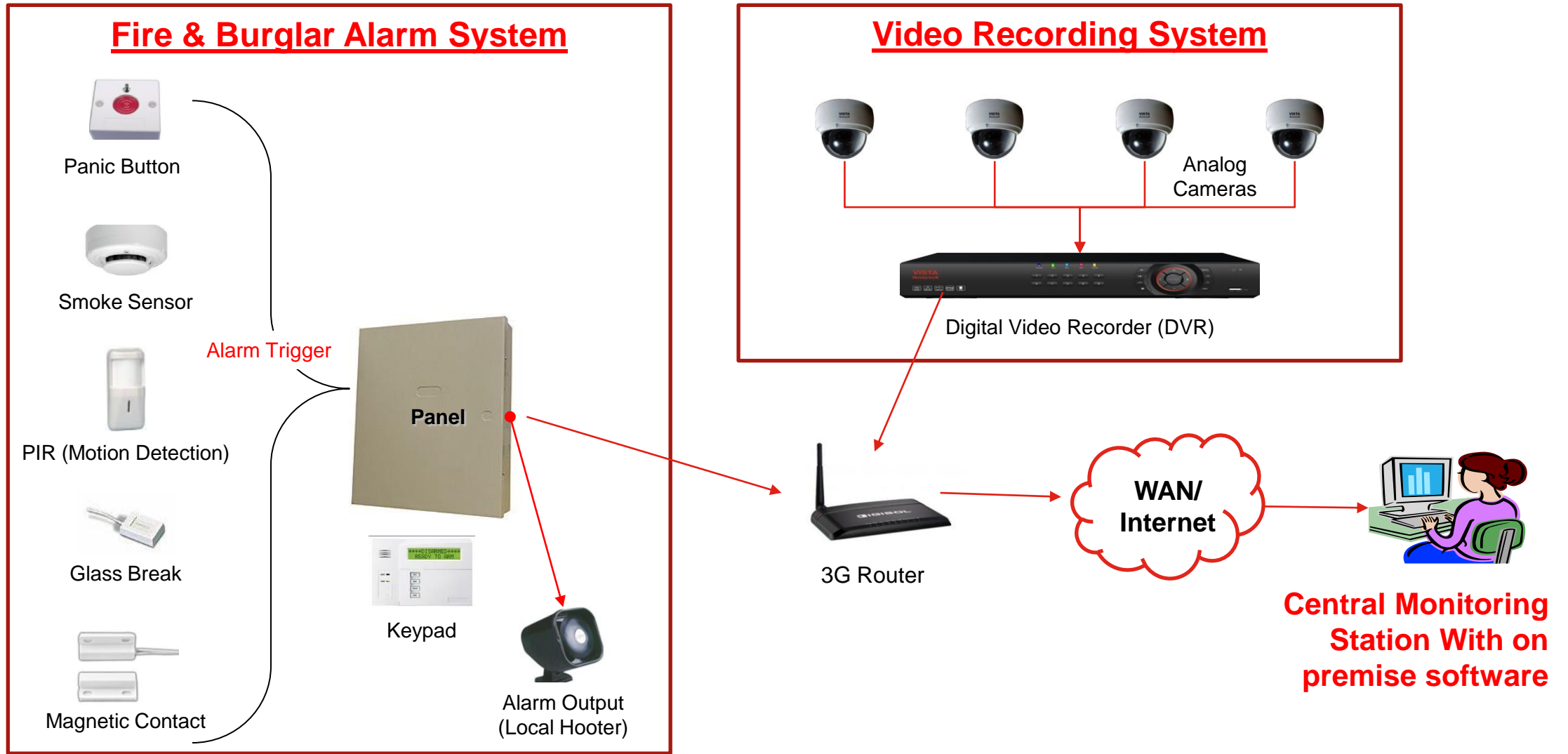
- Increasing crime rate – getting sophisticated, cyber crimes
- Increasing operating costs – esp. manned guards
- Brand protection – in a competitive environment
- Complex solutions – multitude of options
- Nascent security ecosystem – central monitoring stations, response teams
- Fast changing technology – obsolete equipment, unprepared staff
- Greater dependency on 3<sup>rd</sup> parties

# Convergence Of Solutions – From Standalone...



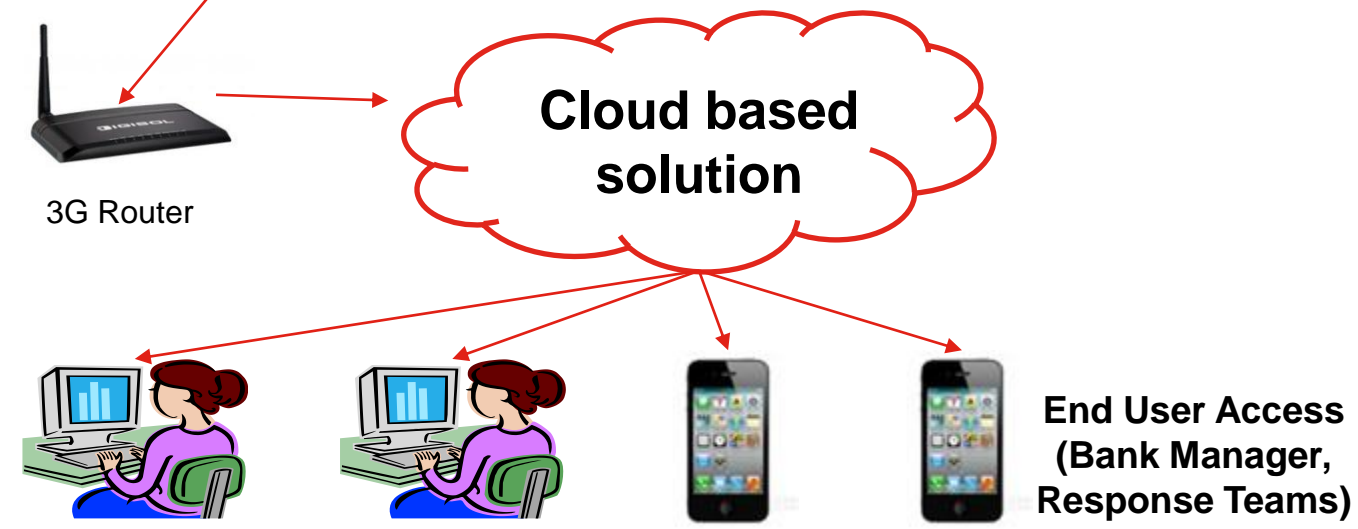
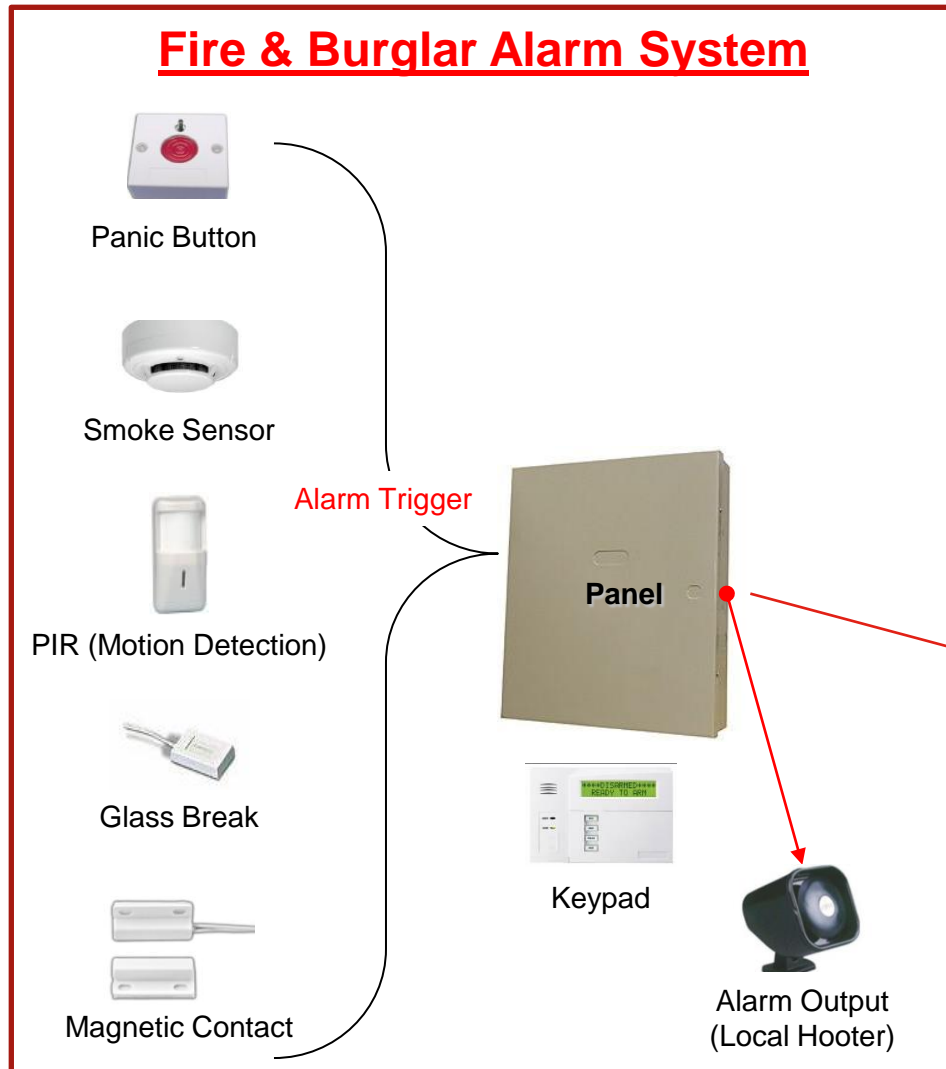
1. **Separate Alarm and Video systems**
2. **Not connected to each other or to internet**
3. **Can not be monitored remotely**
4. **Alarm sounded onsite only**
5. **Video recorded & stored onsite only**

# Convergence Of Solutions – To On-premise...



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# Convergence Of Solutions – To On Cloud



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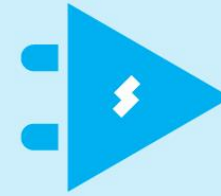
Cloud based CMS is the future

# Why Cloud?

- Infinite Capacity – it can scale with your business
- Redundancy & High Availability
- Always up to date – latest software, patches, anti virus
- More Secure – cyber security audits, certifications
- Fungible & Flexible – customizable, location agnostic
- On Opex, instead of Capex
- Anytime, Anywhere access, enables mobility
- Professionally managed

# Honeywell As Partner Of Choice

- MaxPro Cloud Alarm Monitor ®
- Simple, Scalable and Secure
- Cloud based Remote Monitoring
- Supports Honeywell Hardware
- Requires Zero Capex, Fully Opex
- Anytime, Anywhere Access
- Greater Visibility for Banks



Plug and Play



Scalable, Modular, Customisable



Unparalleled Visibility & Control



Secure and Always Available



Smart One Box



Quality Assured

**Thank You!**

**Questions?**

**Please visit our booth for live demo**